

Daniel Kovalenko

Project Manager

Contact

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Bratislava, Slovakia

Education

2018
Master of Law, LL.M
National University "Odessa
Law Academy"

2017
Master of Economic
IHU Ukraine

Soft Skills

- Stakeholder Engagement
- Leadership
- Problem-solving
- Time management
- Critical thinking
- Resilience & Adaptability
- Negotiation & Persuasion
- Organizational skills
- Interpersonal skills
- Collaborative
- Ability to take initiative
- Flexibility
- Creative
- Innovative

Summary

4+ years in IT project management, leading cross-functional teams in FinTech, Cloud, SaaS, and E-commerce. Expertise in Agile, risk management, and product launches. Strong problem-solving and analytical skills, ensuring high-quality execution of projects

My motto: Every problem has a solution. If you don't know something or didn't succeed the first time, you should learn from it and find out how to achieve the results in the future.

Work Experience

Project manager

Ciklum | Sep 2023 - present

Ciklum is a global IT Engineering firm that drives innovation through next-generation product engineering, exceptional customer experiences.

- Participated in Pre-sales and Discovery sessions with clients, helping to gather requirements, assess technical feasibility, and identify key project risks. This improved the accuracy of time and resource estimates and reduced the chances of requirement changes during development.
- Organized Discovery sessions with clients to create 6-12 month roadmaps, which helped improve planning and reduce risks by 20%.
- Reduced unexpected task changes by improving the requirement collection process and involving developers earlier in discussions, which cut down post-release revisions by 25%.
- Improved the tracking of key development metrics, allowing teams to spot bottlenecks twice as fast and respond to issues more quickly.
- Spearheaded multiple large-scale engineering projects, ensuring timely delivery and adherence to budget constraints
- Coordinated product development with AWS services to build scalable and reliable solutions, optimizing infrastructure and reducing operational risks

Project manager

TWINT | Jun 2022 - Aug 2023

TWINT is Switzerland's leading fintech and IT company, providing secure mobile payments and digital wallet solutions. Partnering with all Swiss banks, it leverages real-time big data technologies to enable seamless cashless transactions.

- Led the launch of a deferred payment service, coordinating a team of 20 specialists across product, tech, design, and legal. Managed integration with banks and payment providers, ensuring regulatory compliance and an on-time launch without critical incidents or blockers.
- Led post-launch optimization, analyzing user behavior data and implementing improvements to increase engagement and reduce drop-offs at key payment stages.

Hard Skills

- Agile: Scrum/Kanban
- Project Management
- Stakeholders Management
- Risk Management
- Change Management
- Requirement analysis
- Discovery Sessions
- People Management
- Cloud Services: AWS (Basics)
- Project Budgeting
- KPI & OKR
- Analytics & Research
- BI Tools
- Prototyping
- UX/UI
- Pre-sales
- Presentation
- CRM & Marketing Automation
- Digital Marketing
- Confluence
- Jira
- Slack
- Miro
- Notion
- Figma

Languages

English - Fluent

Ukrainian - Native

Russian - Native

Slovak - Upper Intermediate

German - Basic

Certificates



Google Project Management

<https://www.linkedin.com/in/danielkovalenkopm/details/certifications/>

- Increased team velocity by 30%, introducing a clear ticket structure in Jira and synchronizing workflows across development, UX/UI, QA, and business analytics teams.
- Developed a key metrics monitoring system and provided weekly reports to top management, enabling faster decision-making and better resource allocation.

Project manager

HTML Studio | Jun 2020 - May 2022

HTML Studio is a web development studio specializing in websites, simple mobile applications, and chatbots. The company creates user-friendly digital solutions tailored to business needs, combining modern design with efficient technology.

- Expanded the client base, increasing projects from 5 to 25+ per year and building a team
 - Organized interaction of 5+ cross-functional teams for successful launch of new products.
 - Optimized workflows, implementing Agile methods and task management tools (Jira, Trello), reducing average development time by 30%.
 - Oversaw strategic risk management, identifying potential blockers and implementing solutions, which reduced critical incidents by 30% and minimized unplanned requirement changes.
 - Developed a client acquisition strategy using content marketing and targeted ads, boosting project flow by 40% and achieving self-sufficiency within the first year.
 - Managed collaboration with external partners, overseeing 5+ contractors, including UI/UX designers, marketers, and frontend/backend developers.
 - Provided post-launch client support, analyzing user experience and implementing improvements, which increased client retention by 25%.
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Other past experience

- Head of sales, [Skif Invest](#), Jan 2017 - May 2020
- Project Manager, [BIO Food UA](#), Oct 2015 – Jan 2017
- Junior project manager, [Hillel International](#), Mar 2014 – Sep 2015

Interests & Lifestyle

Travelling, History, Reading, Portrait photography